



## Ohio Administrative Code

### Rule 1301:5-5-06 Referral fees paid to persons licensed in other states or countries.

Effective: January 1, 2013

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(A) A licensed real estate broker of this state may pay a commission or referral fee to a licensed real estate broker of another state or country who refers clients or prospects to the Ohio real estate broker. Except as provided in section 4735.022 of the Revised Code, the out of state or out of country broker who refers clients or prospects to an Ohio real estate broker may not perform any of the other acts of a real estate broker with regard to property located in Ohio unless they first obtain an Ohio real estate license.

(B) A licensed real estate broker of this state may receive a commission or referral fee from a licensed real estate broker of another state or country for the referral of clients or prospects to the licensed real estate broker of another state or country.

(C) As used within this rule, the term "refer" or "referral" means the introduction or directing of a person by one broker to another broker for real estate brokerage services.

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