

## Ohio Administrative Code

Rule 3770-4-09 Compensation and reimbursement of expenses to be paid licensed lottery sales agents.

Effective: September 29, 2025

- (A) Commission. Except as otherwise provided in paragraph (B) of this rule, each sales agent will receive a commission based upon the sales agent's gross game sales at the rate specified by the director for each license. The director will establish procedures for the prompt payment to each sales agent of their sales commission and cashing bonus. In addition, the director may from time to time establish incentive and bonus awards for sales agents for promotional purposes. Incentive and bonus awards may include increased sales commissions, cash awards, trips, merchandise or any other award at the discretion of the director.
- (B) For sales of all "EZPlay Tap" games offered, each sales agent will receive a commission based upon net game sales. Net game sales as used herein means sales after deduction of applicable vendor fees and winner pay outs at the rate specified by the director.
- (C) Reimbursement of expense. The director will establish procedures for the prompt reimbursement of all expenses properly incurred by a sales agent as authorized by the director.