	Total Possible Points	Score
Name: • **Sponsor:** • **Auction School:** • **Length of Apprenticeship:** • **# of Auctions:** • **Type of Auctions:**		
Professional Demeanor • Initial Command • Professionalism • Poise	**30**	
Body Language, Eye Contact, Surveying of crowd.	**10**	
Salesmanship of item Being understood, as to: • Opening remarks as to what student will sell • What bid is • Specifically let it be known item has been sold • To whom article sold to • What article sold for • Speak Loudly enough to be heard by those in attendance • Talk clearly and be understood • Timeliness of selling	**50**	
Tempo and chant	**10**	
Comments:		**Total Score**

Total Scoring: Score of 70 or higher passes